Celestial Dome View of Economy

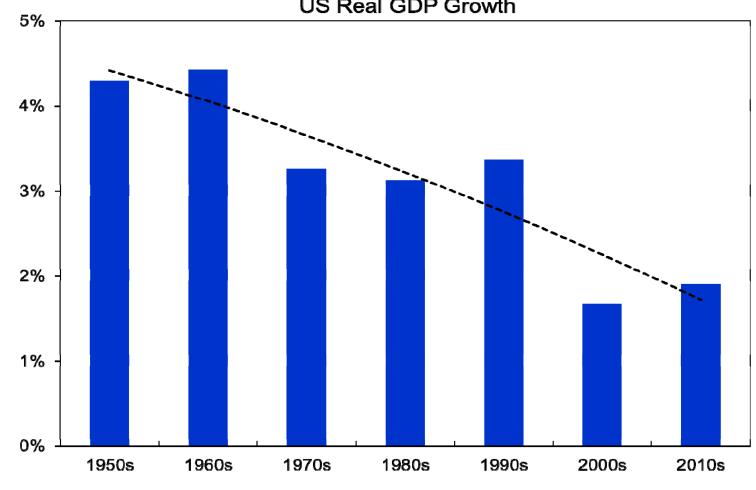
National Coalition of Firefighters CUs 2016 Annual Meeting -- Denver

September 30, 2016

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Decadal Decline: Growth falling at rate of 1/2% per decade

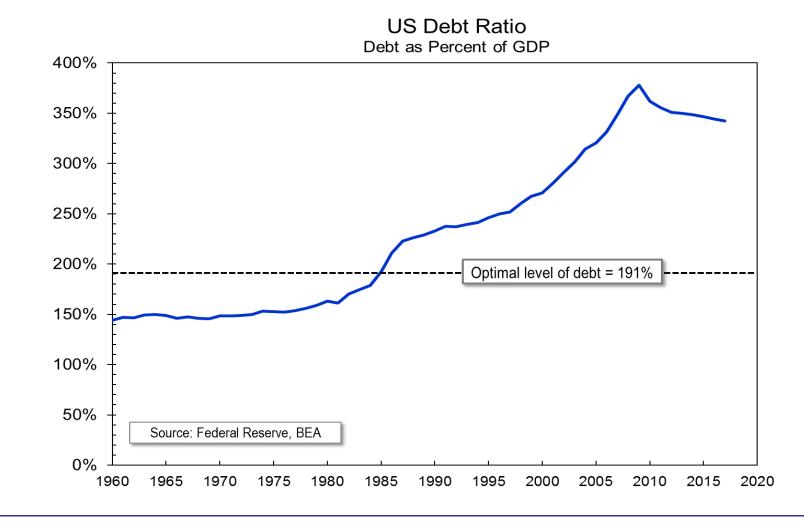


US Real GDP Growth

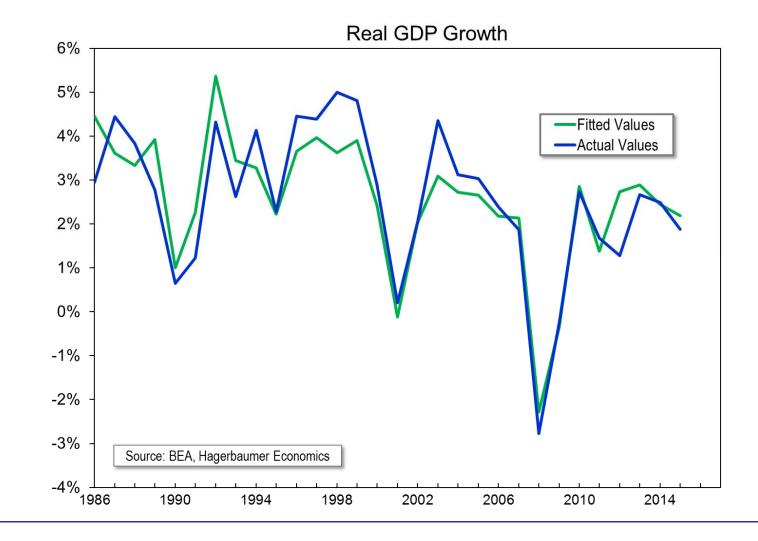
Societal Base: Roadbed beneath economy's rails has eroded

- Religion
- Morality
- Culture and civility
- Educational attainment
- Enforcement of law
- Truth in media
- Strength of family
- Patriotism

US Debt Burden: Debt beyond optimal holds down growth



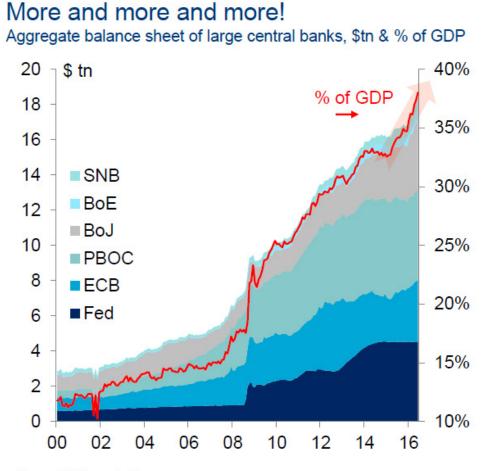
GDP Model: Excess debt has lowered potential growth 1³/₄%



Monetary Policy: Economy in box canyon walled with debt

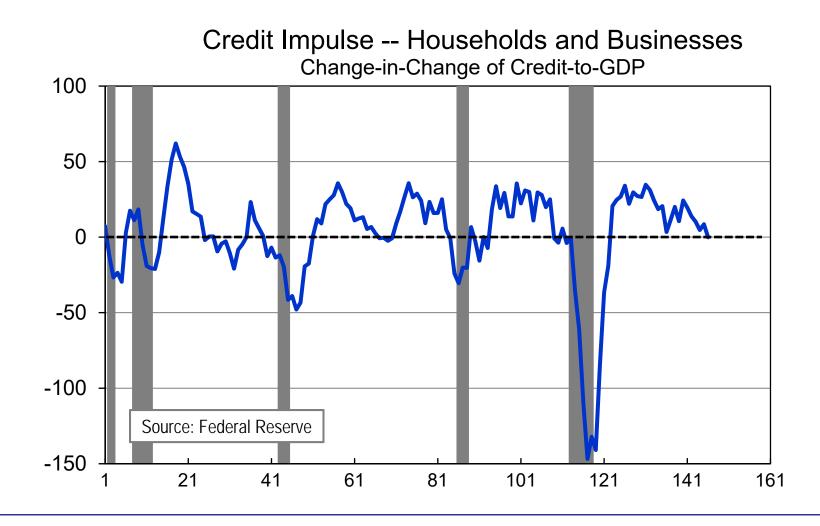
- Monetary policy aims to increase credit growth
- Counterproductive since debt far above optimal
- Global Crisis spawned unorthodox policies:
 - Fed funds rate cut to zero
 - Quantitative easing
 - Negative policy rates in eurozone and Japan
 - Bail-ins the law in European Union
 - Central banks buying risky corporate paper
 - Bank of Japan buying stocks, ECB encouraged to do so
 - Helicopter money next on horizon
- These policies are directly counter to the need to deleverage
- Each policy has negative unintended consequences

CBs Balance Sheets: Exponential always ends in collapse

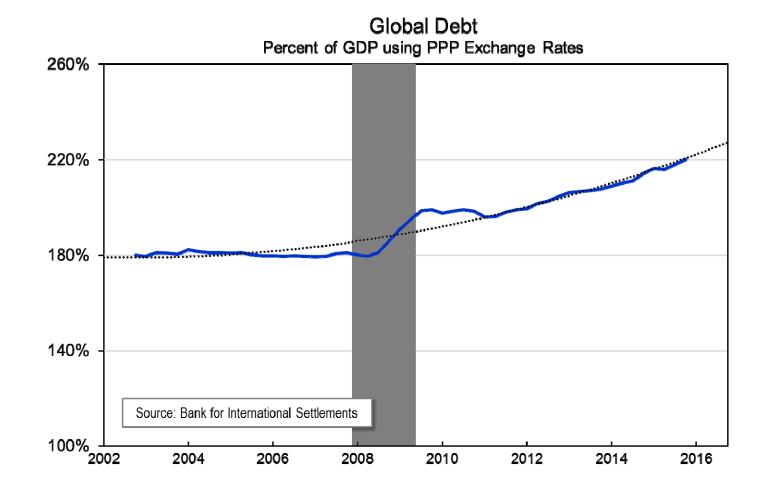


Source: Citi Research, Haver.

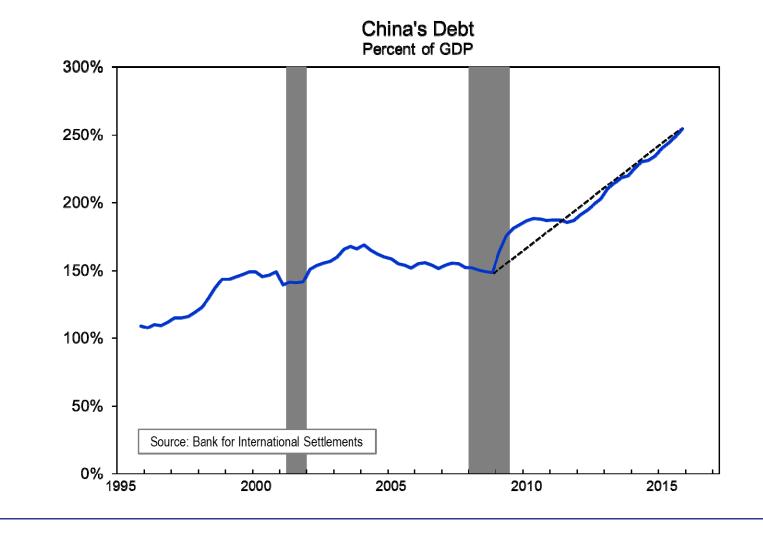
Credit Impulse: As impulse falls to zero, recession 3 Qs away



Global Leverage: Risk of financial collapse is nonlinear



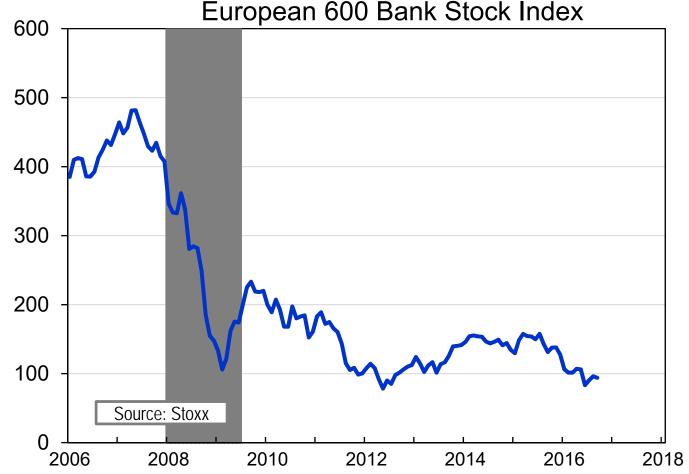
Global Locomotive: Fueled by unsustainable credit growth



Risk of Financial Crisis: Many warning signs

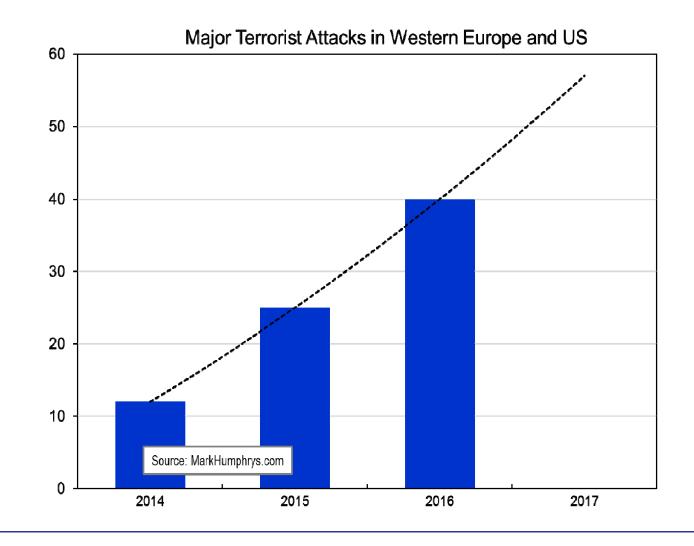
- Historic level of global debt and leverage
- Both locomotives China and EMs are slowing
- Stagnant global growth, excess capacity, and maldistribution
- Other *weak links* in global chain:
 - Central bank policies on steroids yet growth is stagnant
 - Central banks are low on ammo
 - Big European banks undercapitalized and under stress
 - Potential for eurozone to fracture (e.g. Brexit, independence movements, terrorism)
 - Risk of China hard landing
 - Size of derivatives market Deutsche Bank has \$72 trillion!
 - Asset bubbles (e.g. US stock market, global bond market)

Europe's Banks: Negative interest rates depress bank profits

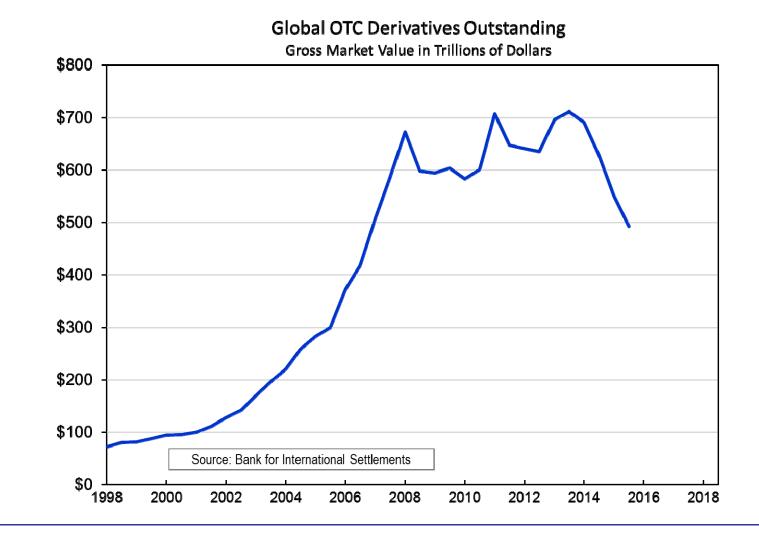


European 600 Bank Stock Index

Terrorism: Bolsters the vote to break away from eurozone

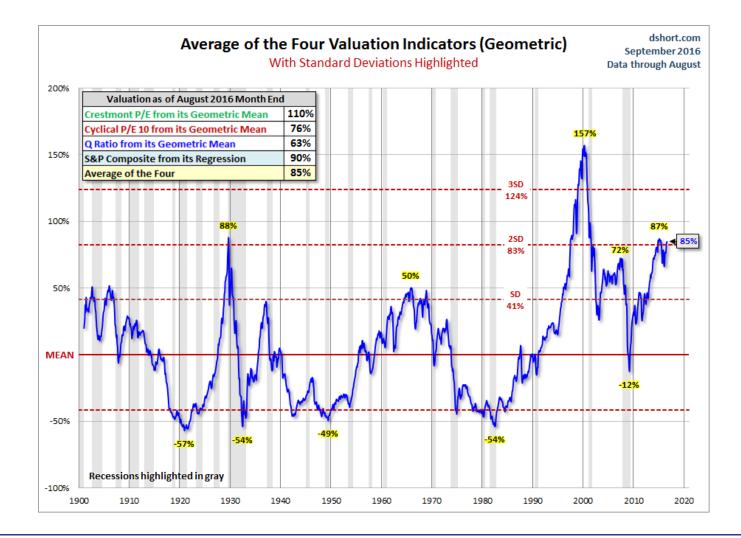


Weapons Of Mass Destruction: Only \$5 trillion bank equity

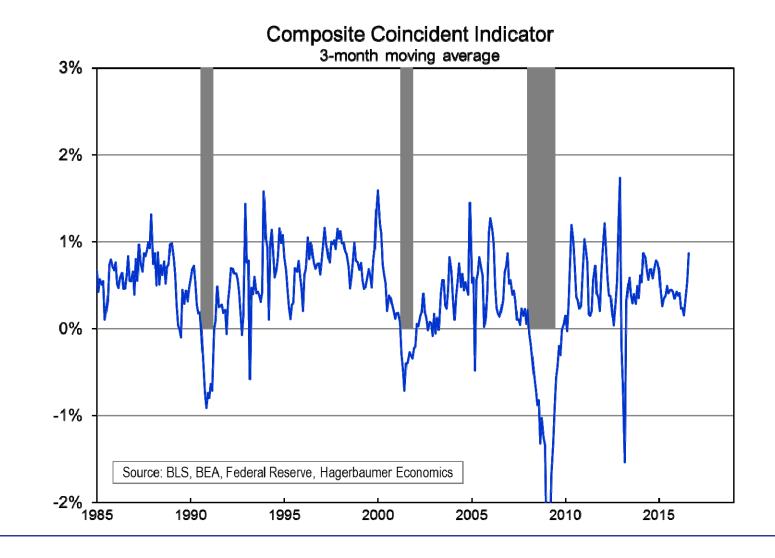


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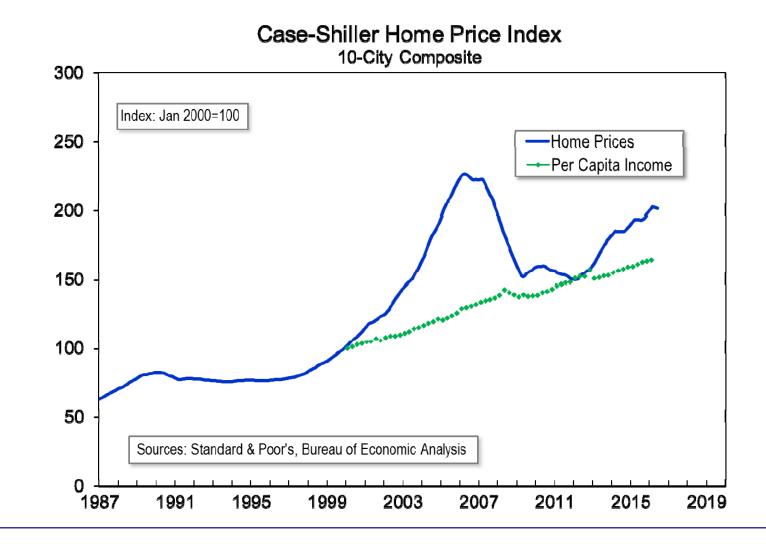
Stock Market Bubble: 3rd most overbought market ever



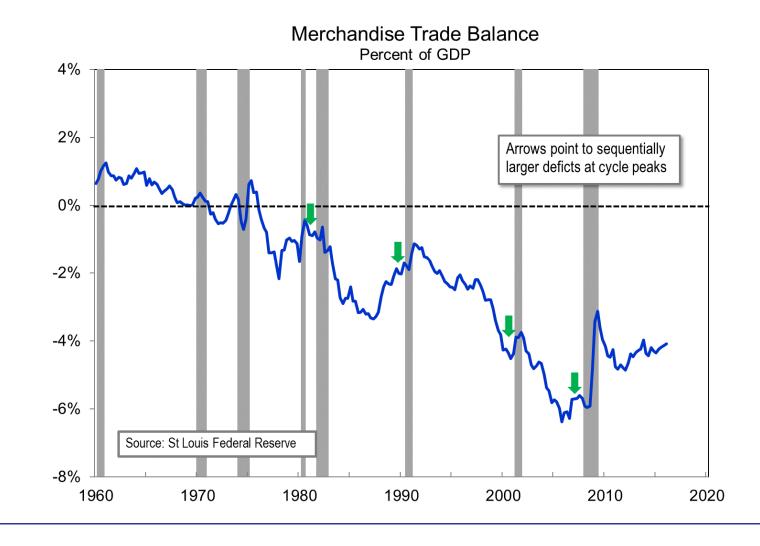
Snapshot Of Economy: Gives Fed reason to hike rates!



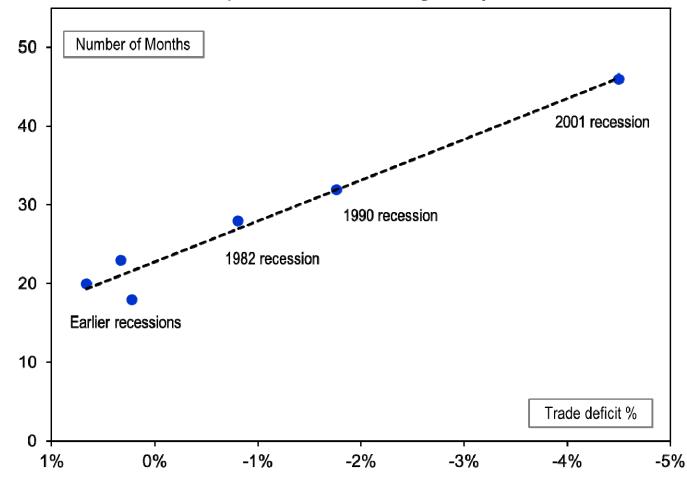
Housing Bubble: Home prices fell last 3 months



Trade Deficit: Bleeds US economy of \$3/4ths trillion annually



Lost Jobs: Trade deficit caused slowest ever job recovery



Trade Deficit Explains Months To Regain Cycle Peak in Jobs

Economic Energy: Plug drains and remove impediments

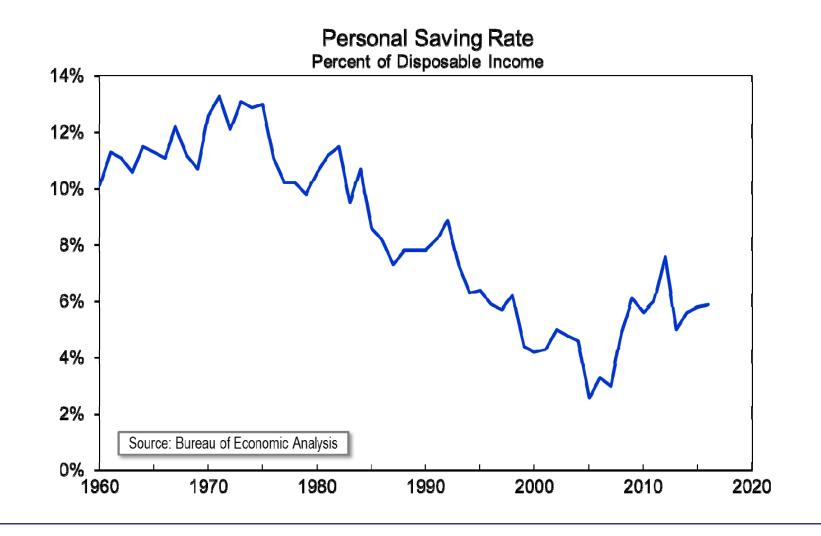
Growth drains:

- Renegotiate multi-national agreements (NAFTA, WTO)
- Subject fiscal spending to cost-benefit analysis
- Devolve responsibility back to state and local

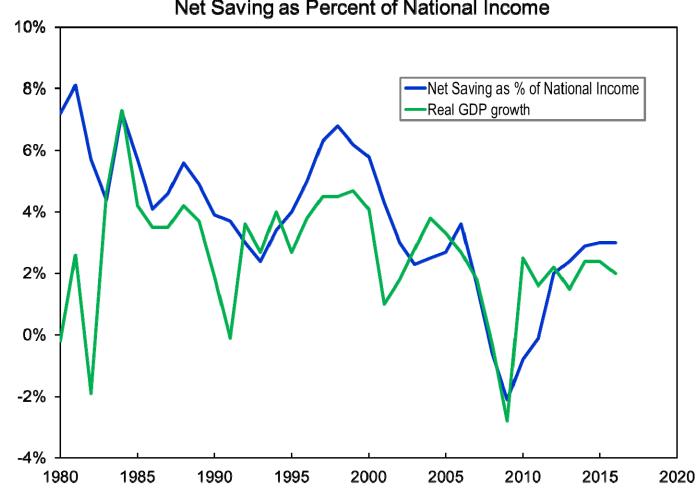
Growth impediments:

- America must deleverage
- Get anti-growth regulations off the books
- Encourage a higher rate of national saving
- Normalize interest rates

Surplus: Cushion for households and source of nation's capital

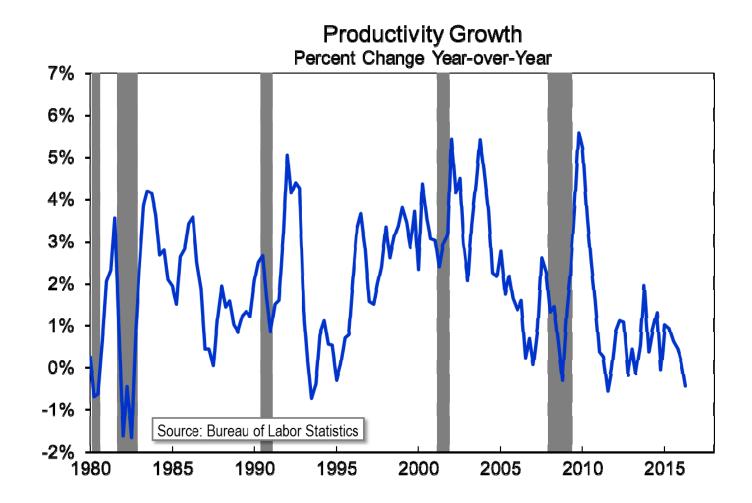


Tight Correlation: Need to awaken the public to save

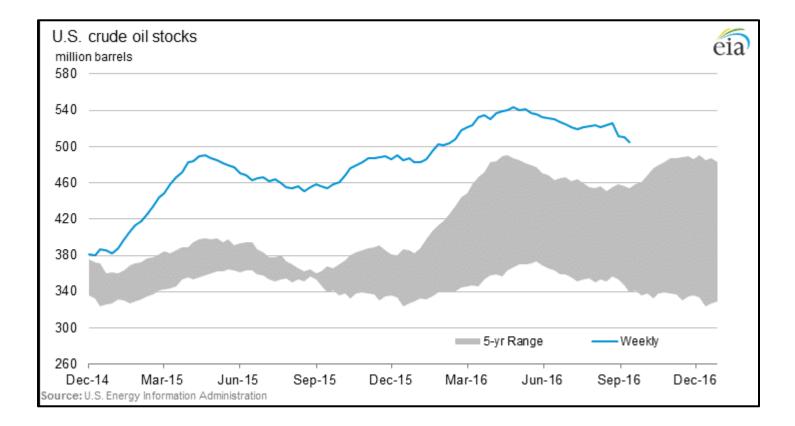


Net Saving as Percent of National Income

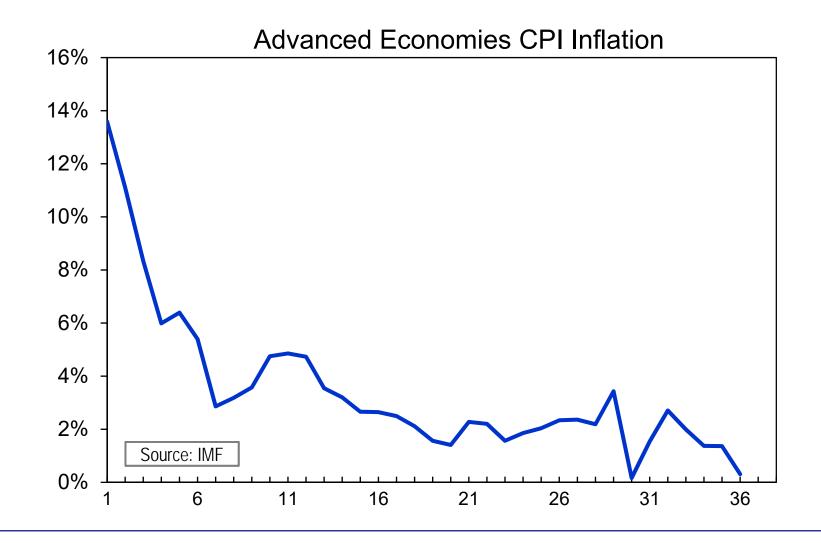
Symptom Of: Low saving, low investment, and high debt



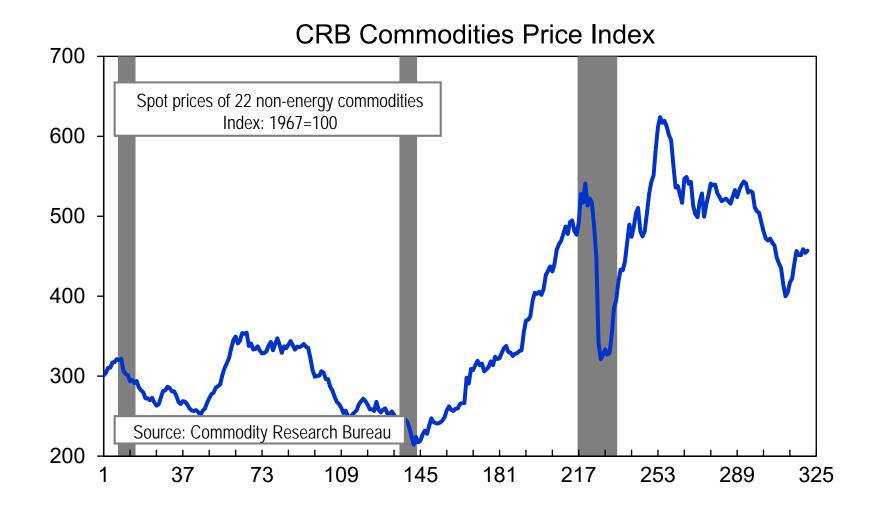
Oil Surplus: The fundamental holding oil prices down



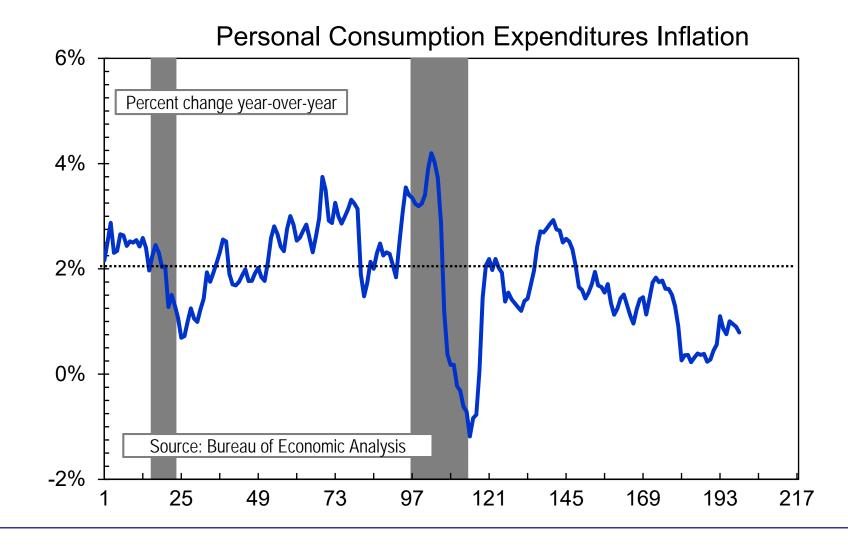
Deflation: Low nominal growth makes debt hard to service



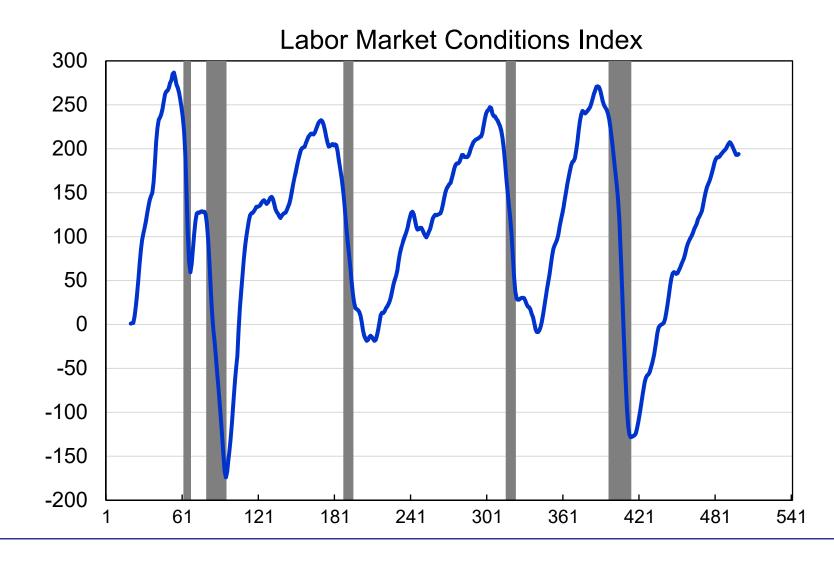
Commodity Prices: Have gone nowhere since April



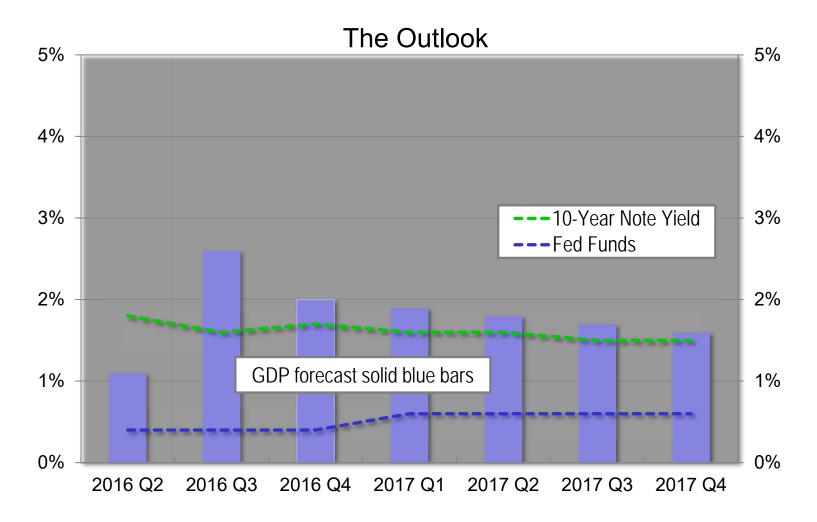
Fed's Inflation Measure: Faltering since February



Yellen's Labor Mkt Index: Warning of a recession







13 Keys Method Predicts: Trump should win the election

Allen Lichtman's 13 Keys to the Presidency

- 1. Incumbent party got 51% of vote last time?
- 2. Incumbent party candidate challenged for nomination?
- 3. Major third party activity?
- 4. Incumbent candidate sitting president?
- 5. Recession in election year?
- 6. Economic growth this term versus prior two terms?
- 7. Major domestic policy change this term?
- 8. Social unrest this term?
- 9. Major scandal?
- 10. Foreign policy setback?
- 11. Foreign policy success?
- 12. Incumbent candidate charismatic or military war hero?
- 13. Challenger charismatic or military war hero?

If incumbent loses 5 Keys, then election is tossup

Takeaways:

- Central bank liquidity is what's propping up global economies
- Dangerous exponential growth abounds ... and can't continue
- Humans evolved to focus on the present moment
- Your *number one* challenge is to comprehend the risks on the horizon better than your peers