

**Auto Loan  
Protection Products  
from IWS for  
Firefighter Credit  
Unions**



**Blazing The Trail for Over 20 Years**



# Change is a Jungle



NCOFCU Annual Meeting  
Saturday, October 11<sup>th</sup>, 2014

Ch. Maj. (Ret.) Terry E. Wright



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# Ch. Maj. (Ret.) Terry E. Wright

## Moody AFB – Valdosta, GA

- BS Communications – Union Univ. Jackson, TN
- Masters Religion Memphis, TN
- Army Jump School; OCS; Field Artillery Basic Course
- Dist. Honor Grad Award & Silver Flag Leadership Award – Chaplain Basic Course

Today's Presentation Brought to You By

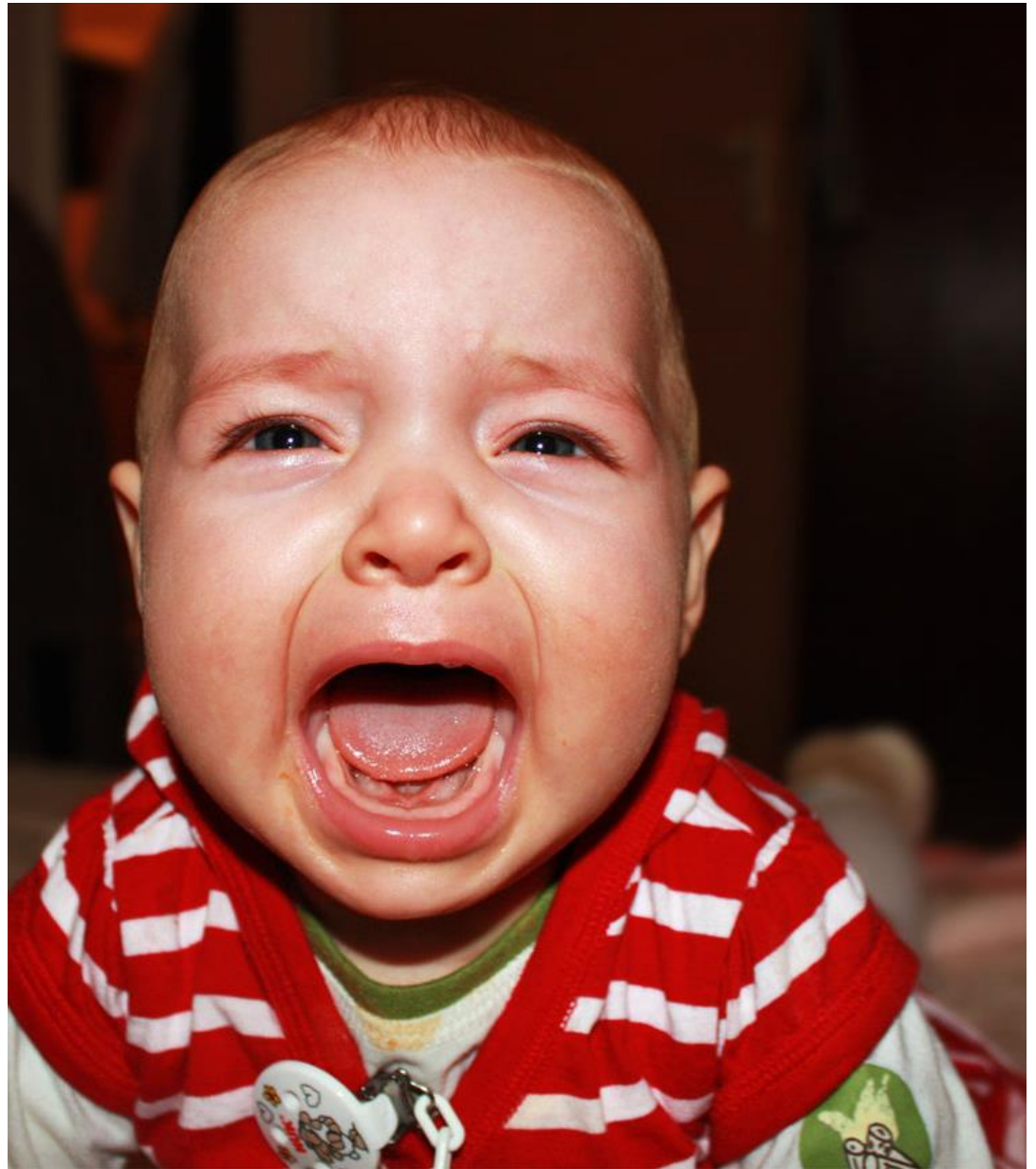


- **Providers of Auto Loan Protection Products exclusively to Credit Unions for over 20 years**
- **Warranty/Insurance products that protect the assets of Members...and your Credit Union**
- **Founded by Credit Union professionals for Credit Unions and their Members**
- **Nationally endorsed by the Defense Credit Union Council (DCUC) since 2002**



# So What is Change?

To make radically different or to shift from the norm



# Jungle?

An impenetrable thicket or tangled mass of tropical vegetation

OR

A confused or disordered mass of objects or something that baffles and frustrates by its tangled and complex character





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AP / Ric Frearson



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# The Jaguar

Top of the food chain



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# Self-Assessment



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# Team Assessment



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# Leadership Tip

Aim right the first time and keep your eyes open



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joshua david holbrook

Veiled Chameleon (*Chamaeleo calyptratus*)

Glades Co., FL



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Veiled Chameleon (*Chamaeleo calyptratus*)

Glades Co., FL

# Chameleon

They blend in quickly



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# Self-Assessment



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# Team Assessment



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**Do Not Confuse!**



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# The Sloth

Happy being slow



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# Self-Assessment



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# Team Assessment



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# How Do You Lead Someone This Happy?

Communication and Time !!!



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# The Hippo

I'm not moving



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# Self-Assessment



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# Team Assessment



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**Life Depends On It**



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How well are you navigating your change 'jungle'?



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# Questions?

Today's presentation brought to you by IWS. With over 20 years of product and service innovation IWS helps Credit Unions blaze a trail to dynamic non-interest income solutions.

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FOR OVER 20 YEARS

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BRED TO PERFORM

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